

PRESENTATION

We are a coffee capsules filling company in Hungary.

A. We produce two types of compatible capsules:

1. **NESPRESSO** (intenso, lungo, crema) + liquid flavor
2. **DOLCE GUSTO** (intenso, lungo, crema and cappuccino & latte macchiato) + liquid flavor

Our capsules differ from other types of capsules in that we use roasted ground coffee with liquid flavors.

And thanks to the high quality flavors, the brewed coffee, for example, not only tastes like strawberries but also smells like strawberries.

This combined effect is the key to success!

We currently have 22 types available. Here is the full range:

- strawberry
- raspberry
- orange,
- apple
- lime,
- forest fruit
- caramel
- Havana
- vanilla
- Irish cream
- chocolate hazelnut (like Nutella)
- popcorn
- apple pie
- tiramisú
- milk chocolate
- dark chocolate
- candied orange peel
- marzipan
- melange
- pumpkin
- Amaretto
- coconut

The production line is based on today's most modern technology. Almost all types of packaging are available.

The monthly capacity expressed in capsules:

- 10 million Nespresso/ month
- 8 million Dolce Gusto/ month

Production can be extended every 3-4 months based on demand.

Our brand PEPE is very popular. We already produce eight of the 21 flavors: Strawberry, vanilla, caramel, Havana, Irish cream, chocolate hazelnut, orange and coconut.

But we can also meet individual needs that are not listed.

B, In March we will start producing flavored ground coffee and beans.

- Ground coffee: 250 g, 1.000 g,
- Beans: 500 g, 1.000 g

The monthly capacity expressed in tonnes:

- 15 t ground coffee/day/shift
- 15 t roasted coffee beans/ day/shift

Please find attached a One pager, the logistical data sheets for capsules and here you are a video presentation too: <https://youtu.be/5dCnoG8oL4Y>

Our partners are: **ROSSMAN, TESCO, ALDI, HOFER, LIDL, Spar and COOP.**

We currently use two types of robusta coffee:

1. Uganda: Grade 1, screen 18
2. Vietnam: Grade 1, screen 16

And three types of capsule. The chosen capsule will change the final price:

1. Plastic
2. Biodegradable
3. Aluminium

C, Target group of customers in Greece:

- FMCG
- HoReCa
- Coffee roasting companies

D, Minimum order:

- PEPE brand: 1 assorted pallet
- White label: 15 pallets

E, Delivery time:

- PEPE brand: 2 weeks
- White label: 3 months

F, Packaging:

- Almost all types of packaging are available.
- **In bulk**

F, Prices of PP capsules EXW Székesfehérvár, **HUNGARY**:

- Plastic capsules compatible NESPRESSO, Intenso, lungo, crema, coffee UGANDA GRD1: 1,15 €/box (10 pcs)
- Plastic flavored capsules compatible NESPRESSO, VIETNAM GRD1: 1,25 €/box (10 pcs)
- Capsules compatible Dolce Gusto, Intenso, lungo, crema, coffee UGANDA GRD1: 2,65 €/ box (16 pcs)
- Capsules compatible Dolce Gusto, macchiato, cappuccino, coffee UGANDA GRD1: 2,65 €/ box (8 + 8 pcs)
- Capsules compatible Dolce Gusto with flavored ground coffee, VIETNAM GRD1: 2,85 €/box (18 pcs)
- Capsules compatible Dolce Gusto with flavored ground coffee, macchiato, cappuccino VIETNAM GRD1: 3,20 €/box (8 + 8 pcs)