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OVERVIEW

- **Our history starts from 1989, founded by two individuals**
- **2014 we have created our liposomal supplements and later our dermatological products.**
- **Focus on quality, innovation, and long-term partnerships.**
- **Our portfolio: pharmaceutical and medicinal OTC products, various dietary supplements, cosmetics and medical devices**
- **Our Liposomal Innovation is Novo C and Glutaderma produced with unique technology- available in several EU countries**



MANUFACTURING & CAPACITY

- Novo C capacity up to 1,000,000 units / year
- Glutaderma capacity 1,000,000 units / year
- Optirex capacity 500,000 units / year
- Flexible growth planning
- If we reach the max capacity we have back up
- plan to other sites via tenders
- Any signed PO we approve we serve



QUALITY ASSURANCE

- EU GMP softgelcaps, cosmetics
- ISO 22 000 liquids
- Batch size 3 000 – 5 000
- CoA, HCCP, Flowchart
- Stability study Zone 4B
- Reliable consistency

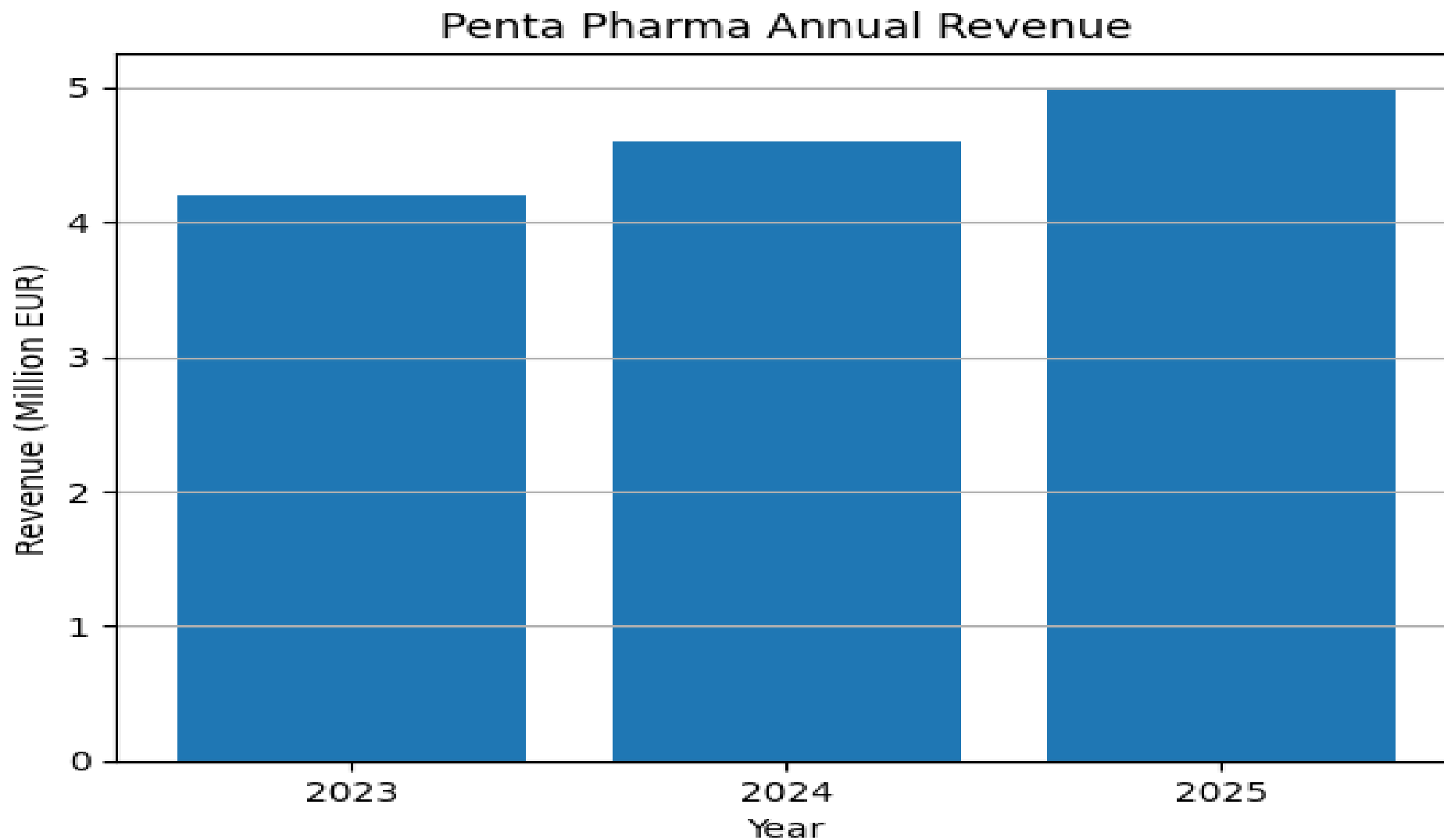


LOGISTICS & SUPPLY

- Lead time: 4-6 months
- Stable supply chain
- ExWorks Incoterms
- Airmax Company
- Connection for secure delivery



TOTAL TURNOVER



THE HEAD OFFICE TEAM



20 employees

- **8 sales representatives covering total country**
- **Key Account dedicated to ph chain management / FMCG**
- **Head of Marketing**
- **12 employees in office**



pharmacy



ophthalmologist



maternity nurses



dermatology

PRODUCT PORTFOLIO

- **Immunology:** Novo C brand - vitamins
- **Dermatology:** Glutaderma brand skincare cosm
- **Ophthalmology:** Optirex brand eyesupport vit
- **Oralcare:** Dentimini brand teething gel
- **Allergology:** Allerella brand
- **Gastroenterology:** Tremira Flora pre-pro-post



REGULATORY SUPPORT

- Full documentation are available for the registration
- EU GMP, ISO, FSC, CoA,
- Manufacturing Declaration forms
- Certificates of Conformity
- Stability study 4B zone accredited labour ISO 17 025
- Packagings: primary and secondary
- Samples for submission



COMMERCIAL TERMS

- Competitive pricing
- Volume discounts 5 – 10 – 20 – 50
- Decent Margins
- Profitable from start
- Artwork included
- Exclusivity
- Long term focus



EXISTING EXPORT PARTNERS

- Austria -> Germany
- Czech Republic
- Slovakia
- Poland
- Romania
- Greece
- Azerbaijan



ONGOING PROJECTS

- Ireland -> UK
- Iraq
- Kuwait -> Qatar
- South Africa
- KSA
- Romania - > Private label
- Lithuania -> Baltics
- Argentina -> Latam



Thank you for your attention!