

MOL LUBRICANTS IN A SNAPSHOT



Sales revenue: **~143** mn EUR/year
 EBITDA: **~18** mn EUR/year

More than
3,500
 clients



9 logistic centres



Leading position in home markets and high potential growth internationally

Sales in more than
50 countries worldwide

Own lubricant R&D, production & laboratory in Hungary and Croatia



Total production capacity: **130** kt

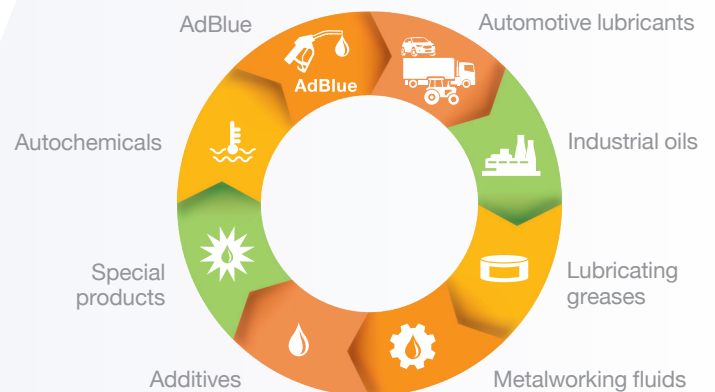


Every third days, **new product development** begins

PRODUCT PORTFOLIO FOR ALL LUBRICATION NEEDS

We have wide range of portfolio including products which fully meet the latest **ACEA** and **API** requirements and are approved by leading automotive and machine manufacturer companies. Our portfolio offers nearly 1,000 products in 2,300 packagings to help you find the most suitable for your machinery.

MORE THAN
**300 OEM
 APPROVALS**



SERVICES

TECHNICAL SERVICES

MOL LubCheck Oil and machine diagnostics

- Detailed oil sample analysis
 - Recommendations for better maintenance
- Over 10,000 oil tests per annum

MOL LubOnsite Onsite lubricant-management

- Oil & emulsion reconditioning, maintenance
- Sampling, onsite oil analysis

MOL LubSuit Tailor-made lubricant development

- Customized formulation
 - Onsite testing
- Coordination of OEM approvals



MOL Lubtech

Lubrication technology consulting

- Lubricant recommendations
- Lubrication management recommendations
- Problem-solving
- Lubrication technology audit

MOL LubShare

Trainings

- Onsite, customized to end user needs
- Lubrication workshop

PRODUCTION SERVICES



TOLL BLENDING

Our high production capacity and quality system ensure short lead time for your volume and recipe needs.



PRIVATE LABEL

We help you to evolve your own assortment according to your need offering flexible and reliable cooperation.

ONE OF THE KEY PLAYERS IN THE CEE REGION

MARKET LEADER



MOL LUBRICANT
PRODUCTION
PLANT



NEARLY 1,900 SERVICE
STATIONS OFFERING
MOL LUBRICANTS



STORAGE
TERMINAL



Our additive brand **KOMAD** is market leader with its ALX lubricating grease thickener (KOMAD 84xx family) in Europe and has the 3rd position globally.

MOL GROUP INTEGRATED, INTERNATIONAL OIL AND GAS COMPANY

26,000
employees



3 refineries

NEARLY
1,900
service stations



USD 2.44 BN
EBITDA 2019

2

Petchem
Plants



E&P activities in
30+ countries
of operation

GLOBAL PRESENCE IN OVER 50 COUNTRIES

Although MOL-LUB's distribution focuses on the CEE region, the company is also exporting to numerous markets across Europe, Ukraine and Russia as well as to overseas countries as far away as Taiwan, China, Chile and the Cook Islands.



MORE THAN
110
YEARS OF
HISTORY

The history of **MOL Lubricants** dates back to **1907**, when the Vacuum Oil Company's lubricants factory began production in Almásfűzitő, Hungary. With more than **110 years' experience**, a first rate technological background and valuable expertise have together contributed to the company's continuously growing range of lubricants and chemicals and established the basis for regional expansion.