



[www.gremonsystems.com](http://www.gremonsystems.com)

[Company presentation](#)

## PROFILE

Gremon Systems is a provider of innovative IT solutions for the horticultural sector with a focus on greenhouse production. Our products are integrated cloud-based solutions of hardware and software.

### POTENTIAL MARKET

Our products were designed for the largest professional greenhouse growing sites, however small farmers can benefit from the products as well. We offer even greater business potential as our product development targeted not only greenhouse and horticultural activities but other agricultural activities, like open farming sites and even the business sector.

*We already have clients in more than 15 countries.*

### MARKET PROBLEMS

- Labour cost is getting higher
- Good quality water is limited
- Energy costs are increasing
- Chemical and fertilizer costs are also growing
- Reaching higher yield is becoming more difficult



#### **INSIGHT MANAGER** workflow monitoring solution

*Be simple, flexible and mobile*

- available on terminals and/or on mobiles
- enable users to follow real-time activities of their employees
- it can track norms, productivity and stability of workers
- sophisticated statistics
- administrative back office support function



#### **TRUTINA** weight-based activity evaluation

*Keep updated on every breath your plants take!*

- direct, weight-based plant monitoring system
- hardware and cloud-based software
- it can be installed in any kind of greenhouse
- follow plant weight (biomass) in real time
- hanging and platform-based methods

## COMPETITORS

Our competitors are mainly companies how develop, produce and sell climate computers, but they have neither centralized database, nor plant activity and biomass information. They are much more expensive and they can sell only in the high-tech segment. So basically our products don't have a direct competitor.