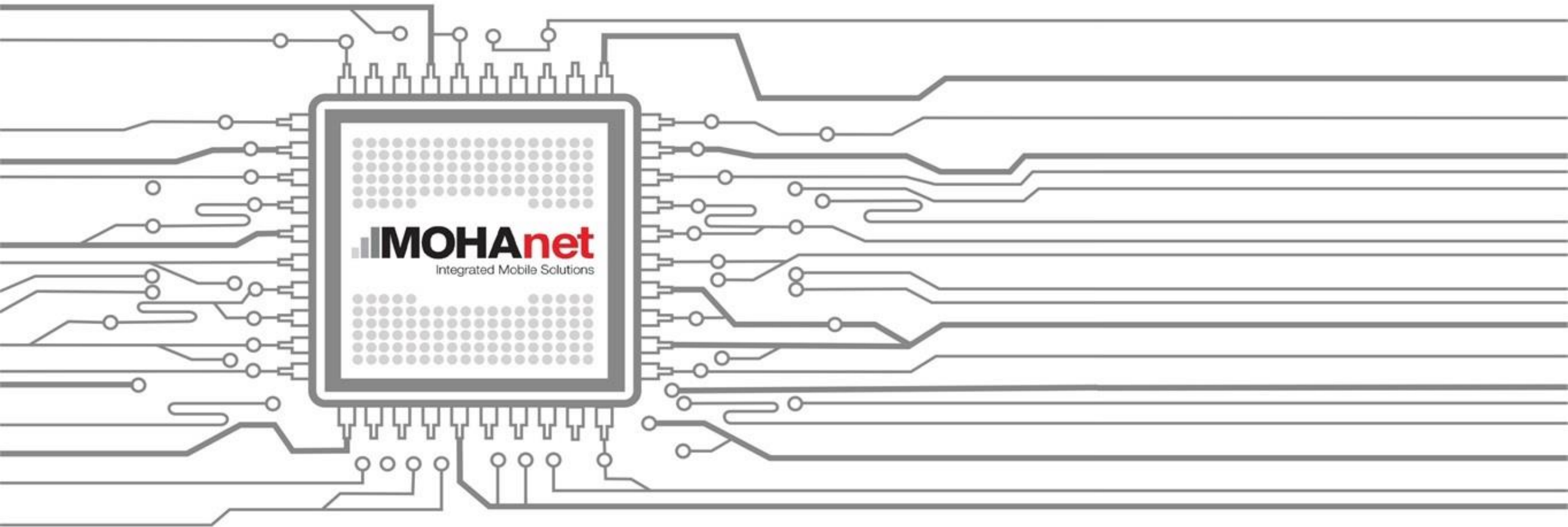


What solutions does **MOHANet** offer as an **IoT** infrastructure service provider?



Inspiring evolution

- At the beginning we thought about remote signaling devices
- To improve the reliability of the devices we created a remote supervision system
- The classical remote supervision stations were not able to receive the signals of our devices, so we created an independant ecosystem
- The created IoT ecosystem is in fact a service oriented architecture which is able to support many solutions in one system
- Now we 'only' work to increase the number of our IoT applications and to improve them



Mission

As an IoT infrastructure service provider, we strive to be a leading force in the modernisation of the remote monitoring sector.

We provide IoT solutions which enable you to react faster and reduce risks.

We make the activities of people and businesses more secure and transparent.

We are looking for
monitoring service providers
and **system integrators** who
want to increase the number
of their clients and their
satisfaction by giving
them control!



Our services for the **businesses**

Type

Target

- Monitoring Infrastructure as a Service (MiaaS)



- Monitoring Centers

- Enterprise Resource Monitoring as a Service (ERMaaS)



- System integrators
- Medium and large sized manufacturing companies

- Tailor-made solutions



- Clients
- End-Users

IoT devices



iMachine

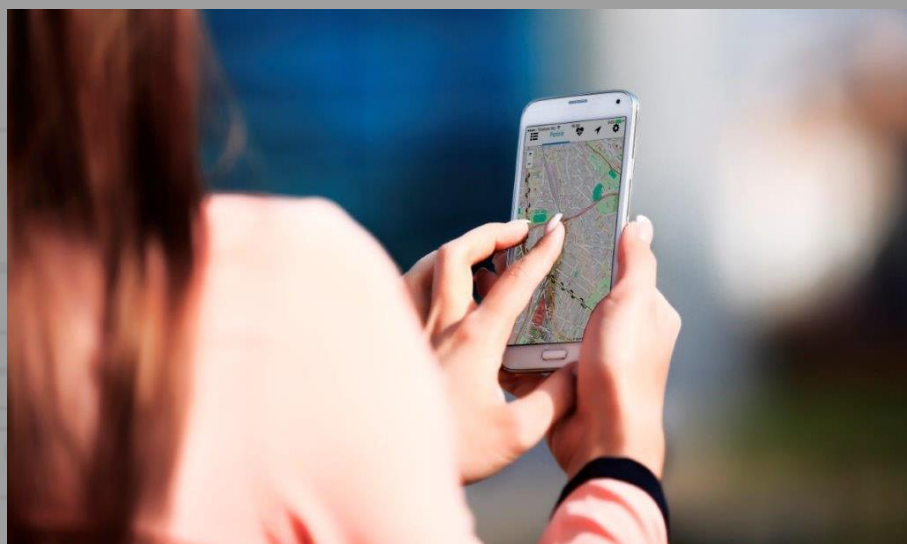
Device installed in a fix position, which can be connected with various technologies, thus making it adaptable for individual solutions.



Moniphone

Portable, multi-function device, in which several technologies can be integrated with unparalleled customisation for every application.

IoT software



Monitoringbook Home

This provides continuous insight and real-time monitoring for those who would like to track and monitor different machines, vehicles and people.



Monitoringbook Pro

In addition to monitoring and supervision, this gives you the possibility to make unique queries and statements, generate and edit worksheets, and handle dispatches and interventions.

IoT services



Remote monitoring service

Remote monitoring service providers receive the transmissions from various machines, vehicles and people, 24 hours a day. Professional dispatchers take action on behalf of the customers, providing comfort and safety.



Application service

Regarding confidential information and data, the devices are monitored and operated by the owner, without an external party. This way, the quality depends solely on the owner of the system.

IoT solutions



Smart Factory

- 1 Indoor positioning
- 2 Status-dependent maintenance of machines
- 3 Forklift monitoring
- 4 Refrigerator monitoring
- 5 Liquid tank monitoring
- 6 Water pump monitoring
- 7 Load balance monitoring
- 8 Solar panel monitoring



eHealth - Telemedicine

- 1 Elderly care assistant



Smart Facility

- 1 Burglar alarm monitoring
- 2 Fire alarm monitoring
- 3 Patrol assistant
- 4 Vehicle tracking
- 5 Remotely monitored access control system
- 6 Indoor positioning
- 7 Cleaning assistant
- 8 Information terminal
- 9 Meter reading
- 10 Elevator monitoring
- 11 Vending machine monitoring



Smart Logistics

- 1 Vehicle tracking
- 2 Delivery assistant
- 3 Ticket inspector assistant
- 4 Forklift monitoring
- 5 Indoor positioning



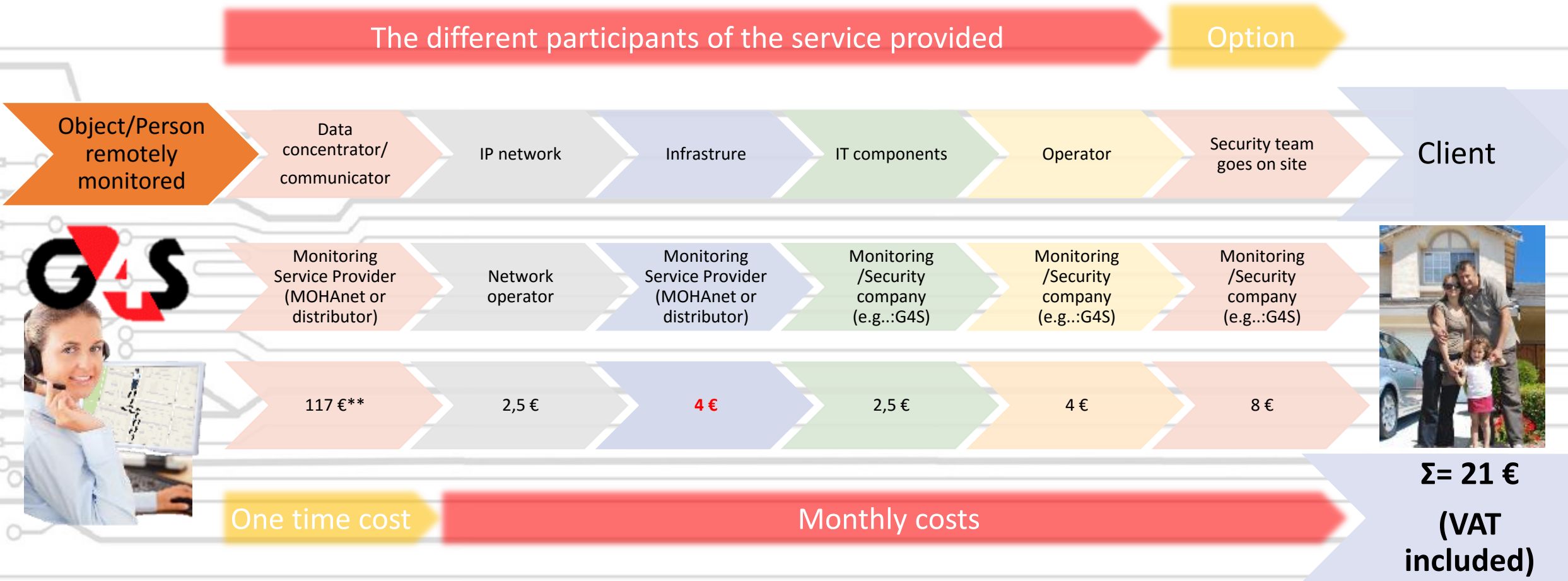
Smart City

- 1 Elderly care assistant
- 2 Patrol assistant
- 3 Information terminal
- 4 Meter reading

Monitoring Infrastructure as a Service (MiaaS)

How the service is built, CAPEX free business model*

The presented example shows the case of the G4S's remote monitoring of a Home Alarm.



* In the business model the prices are for services in Hungary, but the prices are presented in EURO.

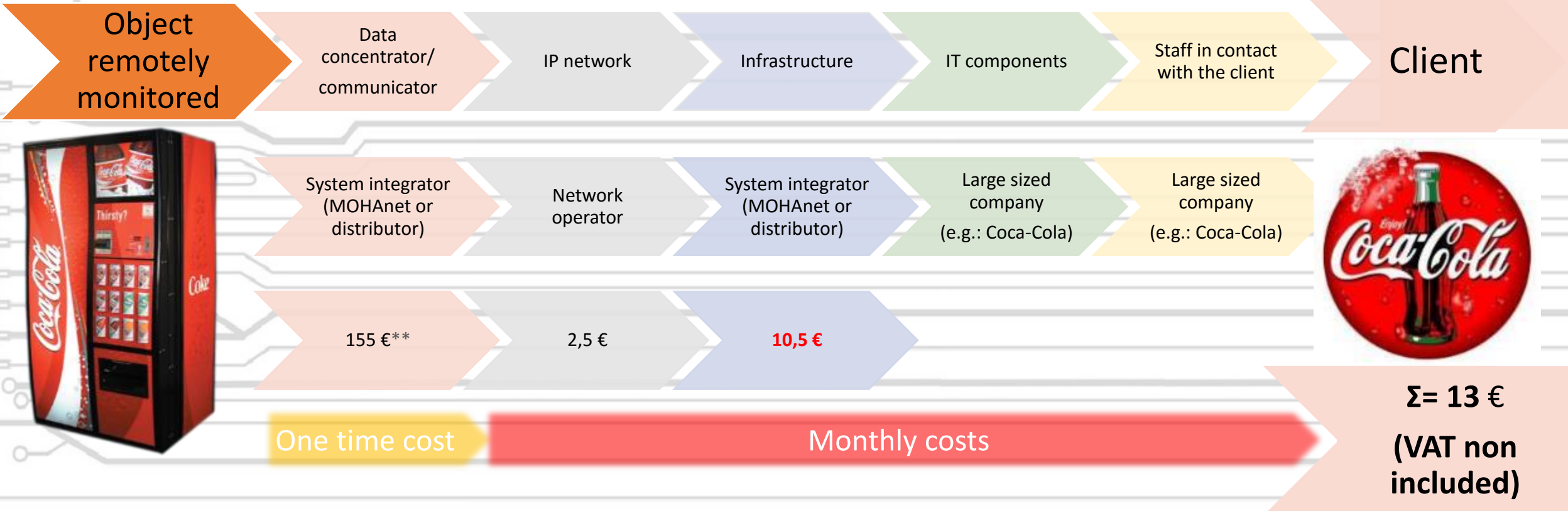
** Price of the Alarm forwarding device. / The device is free of charge with a 3 year contract.

Enterprise Resource Monitoring as a Service (ERMaaS)

How the service is built, CAPEX free business model*

The presented example shows the case of the Coca Cola's remote monitoring of a vending machine.

The different participants of the service provided



* In the business model the prices are for services in Hungary, but the prices are presented in EURO.

** Price of Telematic device for vending machines. / The device is free of charge with a 3 year contract.

Top Partners

Multinational companies



Large domestic companies



Debreceni Vízmű Zrt.



Domestic service providers, system integrators



MOHAnet's history

- **Founders:** Zsolt Mozgó and Zoltán Havasi electric engineers
- **Activity:** Hardware and software developments
- **Orientation:** Internet of Things (IoT)
- **Legal form:** Private Company Limited by Shares
- **Year of foundation:** 2006
- **Business results:**
 - Market leader in the development of remote supervision systems in Hungary
 - Biggest IoT infrastructure service provider in Hungary
 - Constant growth since the foundation of the company
 - **Deutsche Telekom, T-SOLUTION PARTNER**

**SOLUTION
PARTNER**



Awards and Prizes

- Security Technology Solution of the Year 2005, 2006
- Hungarian Quality Prize 2008
- Security Expo Bratislava prize 2008
- IT Business Award 2010, 2012, 2016
- Hungarian Product Grand Prize 2008, 2011
- IT Bench Prize 2011
- Detektor Magazine's Special Prize for Innovation 2011
- Leadership Award Special Prize 2010, 2012, 2016
- Microsoft „Your Business. Your Fame.” – Best Azure Application of CEE, 2012
- Second Prize for the Development of International Business, 2013





Thank you for your attention!

